

## SEO Checklist for your Advisor Website

For a fully optimized website, you need to be able to answer 'YES' to every question.

- 1. Is your website optimized for tablet and mobile devices?
- 2. Is your business registered with Google Business?
  - a. Go to <a href="https://www.google.com/business/">https://www.google.com/business/</a> and follow the steps to be verified. Use this Google support document to make sure your profile is complete and you're properly listed: <a href="https://support.google.com/business/?hl=en#topic=6377335">https://support.google.com/business/?hl=en#topic=6377335</a>
- 3. Have you uploaded a XML Sitemap to Google / Bing?
  - a. Please contact Advisor Website's support team for assistance.
- 4. Have you chosen keywords to focus on?
  - a. Keywords should be around your services, niche/point of difference, location.
  - b. Ensure your keywords are longtail, i.e. "red nike running shoes for men" instead of just "shoes for men".
  - c. Utilize free tools: Google Trends, Google AdWords (if you have an account), Wordtracker.com, search different keywords in Google to see results/competition.
  - d. Note: keep your audience front of mind for terms that they are actually searching.
- 5. Have you added title tags and meta descriptions on every page of your website?
  - a. Step-by-step instructions and support video:
     https://support.advisorwebsites.com/support/solutions/articles/35000008798-basic-page-seo-how-do-i-add-keywords-meta-descriptions-and-update-the-page-title-to-my-website-page
- 6. Are all your images optimized?
- 7. Do you have a blog and are you posting blog posts regularly (at least once a month)?
- 8. Are all your blog posts optimized with keywords?
  - a. Keywords need to be oth in the body of the article and in the keywords field.
- 9. Do you share blog posts to your social media channels?
- 10. Do you have internal links throughout your website and blog posts?
  - a. Internal links are links to existing pages of your website, such as your contact page, other similar blog posts, products and services page, etc.
- 11. Do you have external links throughout your website and blog posts?
  - a. Links from other websites to your site (i.e. your LinkedIn page that links to a blog article on your website).
  - b. Links from your website to other sites (i.e. including a link in a blog post that goes to a bank's home loan calculator).
- 12. Do you utilize social media?
  - a. Recommended channels include LinkedIn, Twitter, Facebook and YouTube. Each channel has it's pros and cons, so only be on the channels that suit your business and target audience.
  - b. Post regularly to keep content up-to-date and fresh (at least once a week).